



AIRPORT MANAGEMENT COUNCIL OF ONTARIO  
**MEMBERSHIP**





“AMCO has been instrumental in enabling us to engage with the owners, operators, and industry vendors supporting airports throughout Ontario and eastern Canada. The association provides an excellent opportunity to develop connections and foster business relationships with our industry partners and clients. As an aviation planning and engineering firm, we are proud to be involved with AMCO through our attendance at the annual conference, workshops, and training sessions. Being an active AMCO member has proven to be a beneficial and worthwhile experience for our firm.”

**Adam Martin, M.Sc., PMP**  
President, Senior Project Director  
HM Aero Aviation Consulting



# WELCOME

For over 30 years the Airport Management Council of Ontario (AMCO) has been dedicated to developing a culture of safety and efficiency at airports and aerodromes in Ontario.

AMCO is a non-profit association that provides networking, training and events targeted at airport owners and operators, businesses, communities and all levels of government involved in the airport infrastructure and transportation network.

AMCO represents all airport and aerodromes across Ontario and has over 50 business and associate members that help to support and service the airport industry.

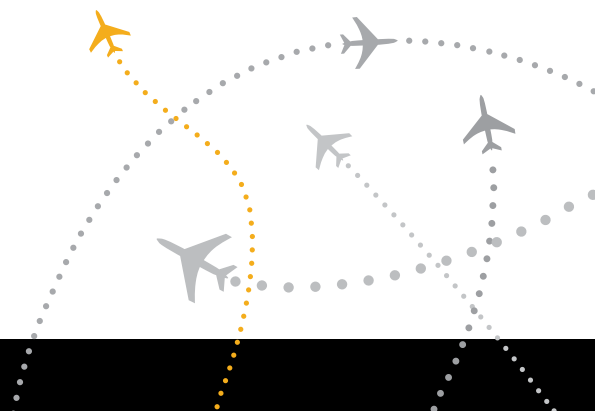
We continue to provide the services we do with the support and participation from our airport and aerodrome members and the industry's leading businesses and organizations. Together we can secure a bright future for aviation in Ontario.

## MISSION

AMCO's mission is to provide advocacy for and education to Ontario's airports and aerodromes.

## VISION

AMCO's vision is to lead Ontario's airports and aerodromes to be the safest and most efficient in the world.







# TRAINING

To fulfil our vision of leading Ontario's airports and aerodromes to be the safest and most efficient in the world AMCO offers both in-class and online training to our members.

In-class courses range from 'Obstacle Limitation Surfaces' to 'Airfield Electrical Maintenance' and everything in between. Running three or four courses per year AMCO provides opportunities for training in each of our regions to benefit the largest amount of our members possible.

AMCO uses business and associate members to provide training to maximize the face-to-face networking time our members receive.

AMCO offers web based occupational health and safety training through our online platform [training.amco.on.ca](http://training.amco.on.ca). The cost is a fraction of the budget needed to send employees for off-site training and contains courses such as WHIMIS 2015, Safety Management Systems, Airside Vehicle Operators Permits and Workplace Violence and Harassment Training.

# ANNUAL NETWORKING EVENTS

AMCO holds two major events each year hosted by our airport and aerodrome members giving them the opportunity to showcase their regions.

The **Annual Convention and Trade Show** is a time to network, collaborate, and learn from each other's collective experiences.

The Convention features our annual golf tournament, a trade show rich with experienced vendors, and sessions provided by peers, industry leaders, and numerous regulators and government representatives.

Bringing together over 125 delegates from around the country this is the premier event to break into the Ontario airports market or come and learn from your peers within the industry.

With exciting tours, featured speakers and informative seminars the professional development and camaraderie are second to none.

AMCO's second major networking event is our **Annual Spring Airfield Workshop**.

This informative and educational event is held each May and helps airports and aerodromes prepare for the challenges ahead.

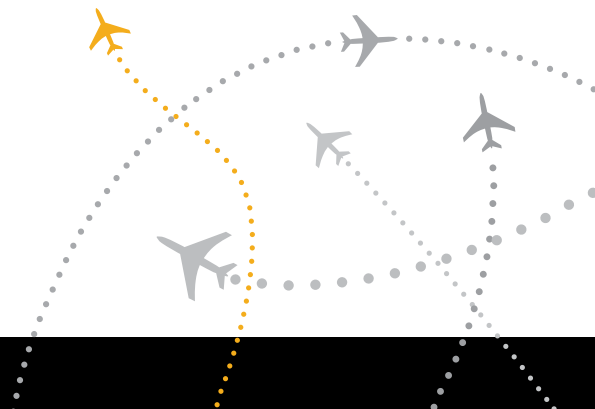
AMCO brings regulators, service providers and business professionals together to learn, grow, and support the aviation environment in Ontario.

This event again gives our business members an opportunity to provide sessions to our airport and aerodrome members. This also provides AMCO with a forum to hear from our stakeholders on the specific issues they face leading into the summer.



“ *As an Airport, we are extremely proactive and occasionally we will find ourselves looking for information on the 11th hour and have always found that AMCO is there for us. We are continually utilizing AMCO's services - membership directory, responses to an 'Airport is Asking', AMCO publications, conferences, workshops, web based training, etc.* ”

**Len O'Connor, Airport CEO**  
Muskoka Airport



# COMMUNICATION AND ADVOCACY

Beyond events and training AMCO provides the opportunity to connect and help shape the airport environment of the future.

AMCO helps you reach as many airports and businesses as possible to solve issues, research solutions, and tender documents or equipment through programs like an "Airport is Asking" email blast.

Members have exclusive access to our website which hosts a rich resource library, helpful SMS tools, job postings, and the AMCO directory of all our airport and business members so you can easily connect to professionals within the industry.

AMCO participates in the Canadian Aviation Regulation Advisory Council (CARAC) and the NAV CANADA Advisory Committee (NCAC) to help monitor developments within the airport industry and communicate this information to our members.

We also produce a quarterly online magazine to disseminate information, communicate developments at Ontario airports, and offer advertising opportunities to our business members. 'The Airport Environment and You' magazine currently reaches over 400 industry professionals across Canada.

It is within AMCO's mission to advocate on behalf of our members and we work hard to fulfil that goal. AMCO partners with other industry associations including the Canadian Airport Council (CAC), the Regional Community Airports of Canada (RCAC), the Atlantic Canada Airports Association (ACAA), and le Conseil des Aeroports du Quebec (CAQ) to lobby for changes that affect the airport industry in Canada.

The 'Partners for Regional Aviation Infrastructure' challenged the current Airports Capital Assistance Program and the lack of funding for small and regional airports without scheduled service. This partnership stems from AMCO's ACAP working group and is just one of the many working groups AMCO leads to help advocate for airports and aerodromes in Ontario.

Be a part of the Ontario Airport Community. Be a part of AMCO.

**“** *AMCO is an invaluable resource for the Sault Ste. Marie Airport. Through the AMCO website and staff, with the 'Airport is Asking' feature, pertinent questions get answered by multiple sources at one time. The convention and workshops provide a great opportunity to not only learn from presenters and discussions but to network with other airport personnel to gain more knowledge of how different situations are dealt with at other airports. Overall being a part of AMCO and participating in AMCO events and training is a great benefit to our organization.* **”**

**Terry Bos AAE, BBA, President and CEO**  
SSMADC



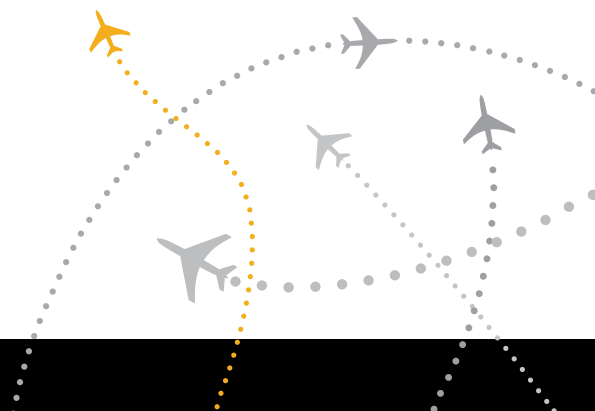


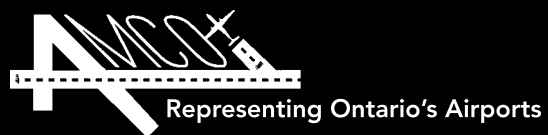
# BENEFITS TO BUSINESS MEMBERSHIP

- Listing in our Membership Directory
- Welcome Email to Membership
- Access to Airport Member Directory
- Exclusive Invitation to Annual Airfield Workshop
- Access to Member RFP's
- Individual page on AMCO Website
- Exclusive Sponsorship Opportunities
- Advertising with AMCO
- Special Member Event Rates
- Speaking and Networking Opportunities
- Airport Members Prefer Business Members!

“Team Eagle is very proud to be associated with and to support AMCO. We have been keen observers as members of AMCO have constantly sought out and elected the peers that they respect most to preside over an organization that has grown, and continues to grow more relevant within the aviation community year after year. Witnessing this growth in stature and performance proves that AMCO has chosen well, both in their elected positions and in the management team they have entrusted to carry out their mandate.”

**Steve McKeown, President**  
Team Eagle





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